Belleville Downtown Improvement Area Comparative Balance Sheet

| | As at Jun | 30, 2020 | | As at Jun 30, 2019 | |
|---|------------|-------------------|------------|--------------------|--|
| ASSET | | | | | |
| Current Assets Petty Cash | 744.52 | | 180.11 | | |
| Chequing Bank Account | 126,795.21 | | 178,698.20 | | |
| Marketplace Account | 1,802.47 | | 0.00 | | |
| GIC Account | 14,057.65 | _ | 2,057.65 | | |
| Total Cash | | 143,399.85 | | 180,935.96 | |
| Total Receivable | | 6,988.45 | | -67,123.79 | |
| Purchase Prepayments | | 2,397.38 | | 0.00 | |
| Prepaid Expenses | | 3,133.44 | | 3,133.44 | |
| Total Current Assets | | 155,919.12 | | 116,945.61 | |
| CAPITAL ASSETS | | | | | |
| Computer Equipment | 6,096.34 | | 6,096.34 | | |
| Accum. amort. Computer Equip | -4,003.93 | | -4,003.93 | | |
| Total Computer Equipment | 101 107 50 | 2,092.41 | 450 000 74 | 2,092.41 | |
| Seasonal Decorations | 161,127.52 | | 156,802.74 | | |
| Accum. amort. Seasonal Decor | -92,405.80 | 00.704.70 | -92,405.80 | 04.000.04 | |
| Total Seasonal Decorations Streetscape Improvements | 127,928.89 | 68,721.72 | 127,928.89 | 64,396.94 | |
| Accum. amort. Streetscape Imp | -79,745.34 | | -79,745.34 | | |
| Total Streetscape Improvement | 70,740.04 | 48,183.55 | 70,740.04 | 48,183.55 | |
| Total Office Equipment & Fixtures | | 0.00 | | 0.00 | |
| Total Capital Assets | | 118,997.68 | | 114,672.90 | |
| Total Capital Accord | | | | 111,012.00 | |
| TOTAL ASSET | | 274,916.80 | | 231,618.51 | |
| LIABILITY | | | | | |
| Current Liabilities | | | | | |
| Accounts Payable | | 4,565.92 | | 23,383.80 | |
| MC BMO-3665 | | 2,937.91 | | 0.00 | |
| MC BMO-6212 Accrued Liabilities | | 32.98 5,211.02 | | 347.19 5,211.02 | |
| Due to City of Belleville | | -0.01 | | -0.01 | |
| El Payable | 397.20 | 0.01 | 30.77 | 0.01 | |
| CPP Payable | 1,043.16 | | -85.95 | | |
| Federal Income Tax Payable | 3,575.42 | | 55.18 | | |
| Total Receiver General | | 5,015.78 | · | 0.00 | |
| HST Charged on Sales | 89.00 | | 9.95 | | |
| HST Paid on Purchases | -760.75 | | -24.80 | | |
| GST/PST Paid on Purchases | -26,115.60 | - | -9,709.02 | | |
| HST Owing (Refund) | | -26,787.35 | | -9,723.87 | |
| Downtown Dollars | | -1,010.56 | | -443.06 | |
| Total Current Liabilities | | -10,034.31 | | 18,775.07 | |
| TOTAL LIABILITY | | -10,034.31 | | 18,775.07 | |
| EQUITY | | | | | |
| Owners Equity | | | | | |
| Surplus from Capital Assets | | 113,076.00 | | 113,076.00 | |
| Retained Earnings - Previous Year | | 100,441.49 | | 86,571.85 | |
| Build Belleville Reserve | | 30,000.00 | | 30,000.00 | |
| Security Camera Reserve | | 13,009.08 | | 13,009.08 | |
| Reserve Constingency | | 10,000.00 | | 10,000.00 | |
| Current Earnings | | 18,424.54 | | -39,813.49 | |
| Total Owners Equity | | 284,951.11 | | 212,843.44 | |
| TOTAL EQUITY | | 284,951.11 | | 212,843.44 | |

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Belleville Downtown Improvement Area Comparative Balance Sheet

| | As at Jun 30, 2020 | As at Jun 30, 2019 | |
|------------------------|--------------------|--------------------|--|
| LIABILITIES AND EQUITY | 274,916.80 | 231,618.51 | |

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Belleville Downtown Improvement Area Comparative Income Statement

| | Actual un 01, 2020 to Jun 30, 2020 | Actual Jun 01, 2019 to Jun 30, 2019 |
|---|---|---|
| REVENUE | | · |
| REVENUE Sponsorship Revenue Taxation and User Charges Goodbye Graffiti Revenue TOTAL REVENUE | 650.00 68,750.00 2,479.06 71,879.06 | 1,100.00 0.00 1,239.53 2,339.53 |
| TOTAL REVENUE | 71,879.06 | 2,339.53 |
| EXPENSE | | |
| GENERAL MARKETING Media - Print Media - Radio Media - Video / Photography Media - Digital Miscellaneous Website Design TOTAL MARKETING | 378.75 1,013.00 0.00 761.44 50.00 0.00 2,203.19 | 4,976.82 534.24 1,071.88 0.00 67.31 178.12 6,828.37 |
| Promotions Total | 0.00 | 7,921.19 |
| TOTAL THIRD PARTY PLANNING & INFRASTRUCTU Cardboard Collection | 0.00 | <u>7,921.19</u> 430.29 |
| Seasonal Decor TOTAL INFRASTRUCTURE | 0.00 | 5,820.65 6,250.94 |
| SPECIAL PROJECTS Goodbye Graffiti Program TOTAL SPECIAL PROGRAMS | 2,193.85 2,193.85 | 2,232.45 2,232.45 |
| SALARIES Wages & Salaries El Expense CPP Expense Salary Totals | 10,473.60 231.70 521.58 11,226.88 | 10,341.46 236.05 482.67 11,060.18 |
| SIGNATURE Summer SIGNATURE TOTAL | 330.78 330.78 | 0.00 |
| General Administration Accounting & Legal Photo Copier Lease & Charges Interest & Bank Charges Office Supplies & Expense Capital Equipment Rent Telephone & Internet TOTAL ADMINISTRATION | 312.50 7.11 166.05 68.96 0.00 966.72 104.91 | 288.75 7.56 -30.00 29.51 2,201.92 -1,276.90 -1.08 1,219.76 |
| TOTAL EXPENSE | 17,580.95 | 35,512.89 |
| NET INCOME | 54,298.11 | -33,173.36 |

Printed On: Jul 10, 2020

Belleville Downtown Improvement Area Comparative Income Statement

| | Act | ual | | Actual | |
|---|-------------------|------------------------|----------|---------------------------------|--|
| | Jan 01, Jun 30 | | | Jan 01, 2019 to Jun 30, 2019 | |
| REVENUE | | , | | | |
| REVENUE | | | | | |
| Sponsorship Revenue | | 650.00 | | 1,200.00 | |
| Taxation and User Charges Goodbye Graffiti Revenue | | 137,500.00 9,916.24 | | 68,750.00 7,437.18 | |
| Special Projects Revenue | | 0.00 | | 10,000.00 | |
| Other Income | | 800.00 | | 10.00 | |
| TOTAL REVENUE | | 148,866.24 | | 87,397.18 | |
| TOTAL REVENUE | | 148,866.24 | | 87,397.18 | |
| EXPENSE | | | | | |
| GENERAL MARKETING | | | | | |
| I/A- Savour the Chili Expense | | 0.00 | | 55.97 | |
| Media - Print | | 8,290.97 | | 13,393.76 | |
| Media - Radio Media - Video / Photography | | 1,510.00 0.00 | | 1,607.31 1,071.88 | |
| Media - Digital | | 4,145.53 | | 973.37 | |
| Miscellaneous | | 381.75 | | 12,500.58 | |
| Website Design | | 849.82 | | 903.64 | |
| TOTAL MARKETING | | 15,178.07 | | 30,506.51 | |
| THIRD PARTY | | | | | |
| I/A- Winterfest/Savour the Chill | 0.00 | | 2,811.74 | | |
| Downtown at Dusk | 0.00 | | 7,960.88 | | |
| (Membership) Social Event | 0.00 | | 38.43 | | |
| Promotions Total | | 0.00 | | 10,811.05 | |
| TOTAL THIRD PARTY | | 0.00 | | 10,811.05 | |
| PLANNING & INFRASTRUCTU | | | | | |
| Cardboard Collection | | 409.53 | | 2,304.05 | |
| Seasonal Decor | | 45.89 | | 6,420.69 | |
| TOTAL INFRASTRUCTURE | | 455.42 | | 8,724.74 | |
| SPECIAL PROJECTS | | | | | |
| Miscellaneous Projects | | 1,002.33 | | 0.00 | |
| Goodbye Graffiti Program | | 13,356.10 | | 15,627.15 | |
| Special Projects | | 51.88 | | 0.00 | |
| TOTAL SPECIAL PROGRAMS | | 14,410.31 | | 15,627.15 | |
| SALARIES | | | | | |
| Wages & Salaries | | 80,955.64 | | 34,512.66 | |
| El Expense CPP Expense | | 1,636.02 3,691.80 | | 787.06 1,584.38 | |
| EHT Expense | | 1,019.09 | | 535.60 | |
| Salary Totals | | 87,302.55 | | 37,419.70 | |
| , | | | | | |
| SIGNATURE | | 200.70 | | 0.00 | |
| Summer Fall | | 330.78 1,272.00 | | 0.00 0.00 | |
| Winter | | 2,369.47 | | 0.00 | |
| SIGNATURE TOTAL | | 3,972.25 | | 0.00 | |
| General Administration | | | | | |
| Accounting & Legal | | 555.46 | | 2,056.76 | |
| Consulting Fees | | 59.80 | | 5,723.48 | |
| Memberships & Subscriptions | | 1,224.07 | | 622.70 | |
| AGM & Meeting Expenses Photo Copier Lease & Charges | | 0.00 17.57 | | 1,072.36 1,266.20 | |
| - | | 11.51 | | 1,200.20 | |
| Printed On: Jul 10, 2020 | | | | | |

Belleville Downtown Improvement Area Comparative Income Statement

| | Actual | Actual | |
|---------------------------|-----------------|-----------------|--|
| | Jan 01, 2020 to | Jan 01, 2019 to | |
| | Jun 30, 2020 | Jun 30, 2019 | |
| Credit Card Charges | 0.00 | 85.03 | |
| Janitorial Expense | 0.00 | 162.10 | |
| Conferences & Seminars | 0.00 | 132.27 | |
| Interest & Bank Charges | 205.06 | -13.00 | |
| Office Supplies & Expense | 245.83 | 1,154.52 | |
| Capital Equipment | 0.00 | 3,893.16 | |
| Rent | 5,800.32 | 5,256.42 | |
| Office Repair & Maint | 0.00 | 25.44 | |
| Telephone & Internet | 665.44 | 941.04 | |
| Utilities | 0.00 | 213.04 | |
| TOTAL ADMINISTRATION | 8,773.55 | 22,591.52 | |
| OTHER MAJOR EXPENSES | | | |
| Travel Expense | 105.35 | 30.00 | |
| Sponsorship | 0.00 | 1,500.00 | |
| TOTAL OTHER MAJOR EXPEN | 105.35 | 1,530.00 | |
| OTHER | | | |
| Suspense | 244.20 | 0.00 | |
| TOTAL OTHER | 244.20 | 0.00 | |
| | | | |
| TOTAL EXPENSE | 130,441.70 | 127,210.67 | |
| NET INCOME | 18,424.54 | -39,813.49 | |